



Graydon IT Intelligence Network

Minimising Credit Risk in your industry

Graydon has built a reputation as the market leader in credit intelligence in the IT industry. We are regarded as the credit experts in the IT sector supplying our customers with unique access to relevant industry intelligence.

Our industry intelligence database was established in 1993 with 4 key players. Today our membership is around 130 strong. Our experience has shown the volume of fraudulent attacks has drastically increased in recent times placing IT resellers in the front line. The Graydon Intelligence network helps its members to combat fraud and protect their interests.

Members are alerted as soon as high risk information is received by Graydon's Intelligence Team. The pro-active Intelligence Team provide details of high-risk businesses, suspicious activity, and other exceptional events allowing members to react quickly and take any necessary action applicable.

Members benefit from Credit Alerts and Analytical Advice – regular messages are sent to all our members, covering topics including:

- Fraudulent Orders
- Director links to “phoenix companies”
- Key industry press releases

Our analysts are credit information specialists and are on hand to help investigate members concerns and can be viewed as an extension to your credit control / risk departments.

Our customers choose to join the intelligence service because of the quality of the data they receive. The speed at which we provide credit sensitive information is vital and the value of the service we provide means we develop long term business partnerships with our clients.

Alan Norton, Head of Intelligence at Graydon UK Limited

Sample Alert Warning

*** ALERT WARNING ***

123 ABC Ltd.
456 Graydon Street
Newcastle AB7 8CD

Company Registration Number: 01234567
Members are advised the above named company is trying to obtain goods by deception. Please can members currently trading or those that have been approached by this company contact Graydon Intelligence Network at the earliest opportunity.

Telephone: 0208 515 1424
E-mail: Intelligence@graydon.co.uk



What our members say

For me the Intelligence Network has been a vital addition to our fight against fraud. Its been a very effective early warning system that has paid for itself many times over in the short space of time we have been a member.

*Nathan Dorrington, UK Credit and Risk Manager
Misco (a division of Systemax Europe Ltd)*



I like their willingness to listen to ideas and their participation in additional value adds to the service, particularly on the web based system. They are good at providing specific industry information and the knowledge of the buyers in our sector is second to none.

*Eddie Pacey, Director of Credit Services
Bell Microproducts Ltd*



About Graydon

Graydon is one of the leading credit reference agencies offering credit information and risk management solutions. Our reports and ratings are endorsed by all major credit insurers worldwide. Graydon provides credit management solutions that automate credit application processing as well as significantly improve fraud prevention capabilities of your credit control function. With an international network of credit reporting databases that is one of the most comprehensive available; Graydon provides valuable information and expertise to help your business manage credit risk. The Graydon Group is owned by Europe's leading credit insurance organisations – Atradius, Coface and Euler Hermes.

GRAYDON INTELLIGENCE NETWORK

We believe that the Intelligence Team and Graydon can exceed expectations both in terms of depth of data relevant to your business and quality of customer service.

The next time you want the most incisive credit data on your customers or any other industry business, be decisive and contact our Intelligence Team on **020 8515 1424** or alternatively email: **intelligence@graydon.co.uk**

www.graydon.co.uk

GRAYDON
credit risk intelligence

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